



It's What's Next

Sun World International CGA-GDC Indaba

September 2025





Theme: Building a brighter and inclusive citrus industry



How we are doing our bit to create
What's Next

WHY GROWERS CHOOSE SUN WORLD

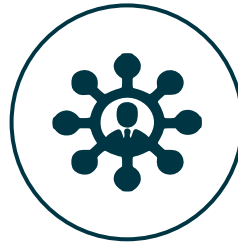
CONFIDENTIAL 



Planning



Performance



Share



Synergy



Collaboration



Teamwork



Success

1

BETTER VARIETIES

Increased yield, taste and quality with reduced input costs

2

BUSINESS MODEL

A culture of respect, transparency and fairness with the grower network

3

THE PEOPLE

Integrity, professionalism and a passion for helping growers around the world

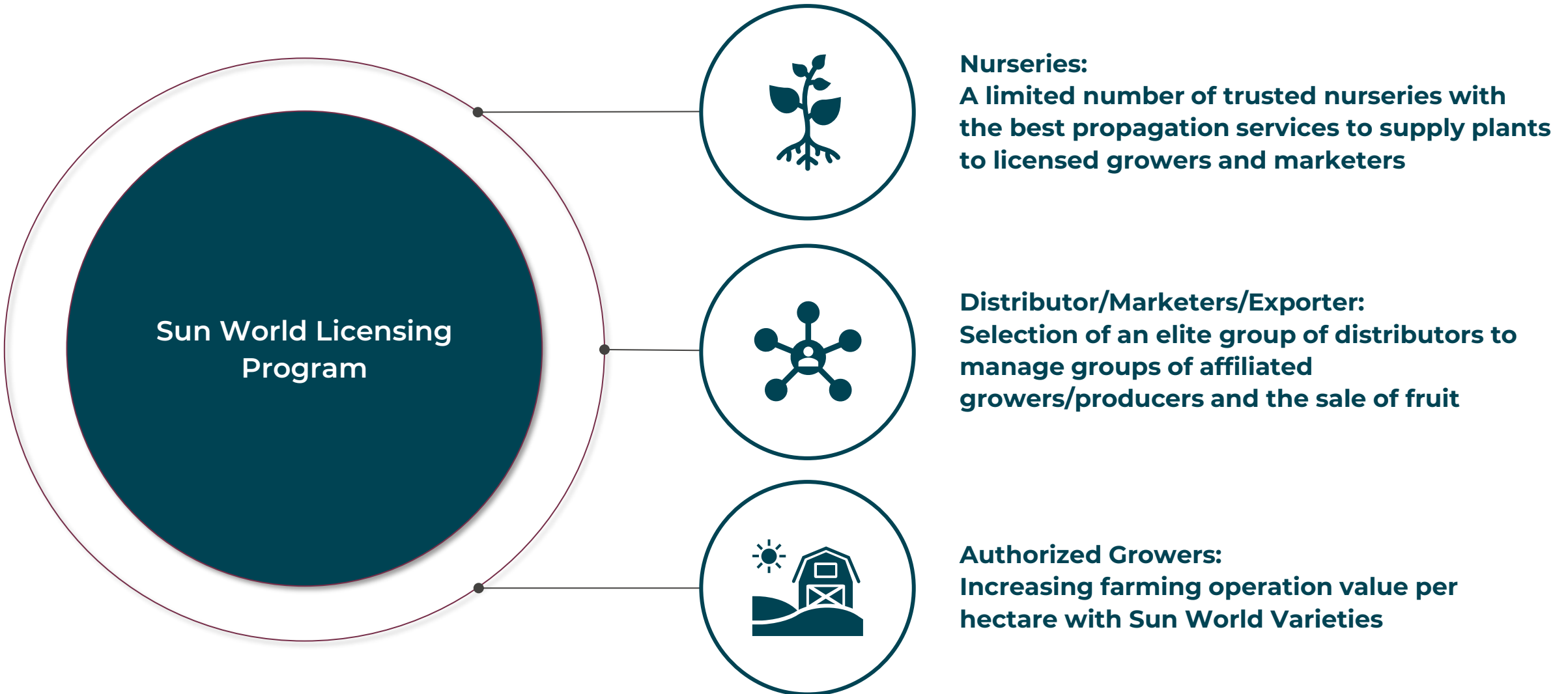
INNOVATING BOLDLY, COMMERCIALIZING CAREFULLY
WE CARE ABOUT GROWER SUCCESS

Sun World

- 1** Business Model Structure
- 2** Sun World Network
- 3** Sun World BEE Model
- 4** Varieties

SUN WORLD LICENSING MODEL

In each country, there are three main participants in the Sun World value chain



SUN WORLD OVERVIEW

Sun World is a leading global fruit genetics business, focused on developing new commercial specialty varieties. More than 50,000 hectares of our varieties are planted worldwide, and plantings have grown more than 10% per year over the past 5 years



Focused on developing new commercial specialty crop varieties including table grapes, cherries, nectarines, peaches, plums, apricots, mangoes, and mandarins



Licensing products through a global network and sharing new fruit varieties and intellectual property with more than 3,000 growers and marketers worldwide



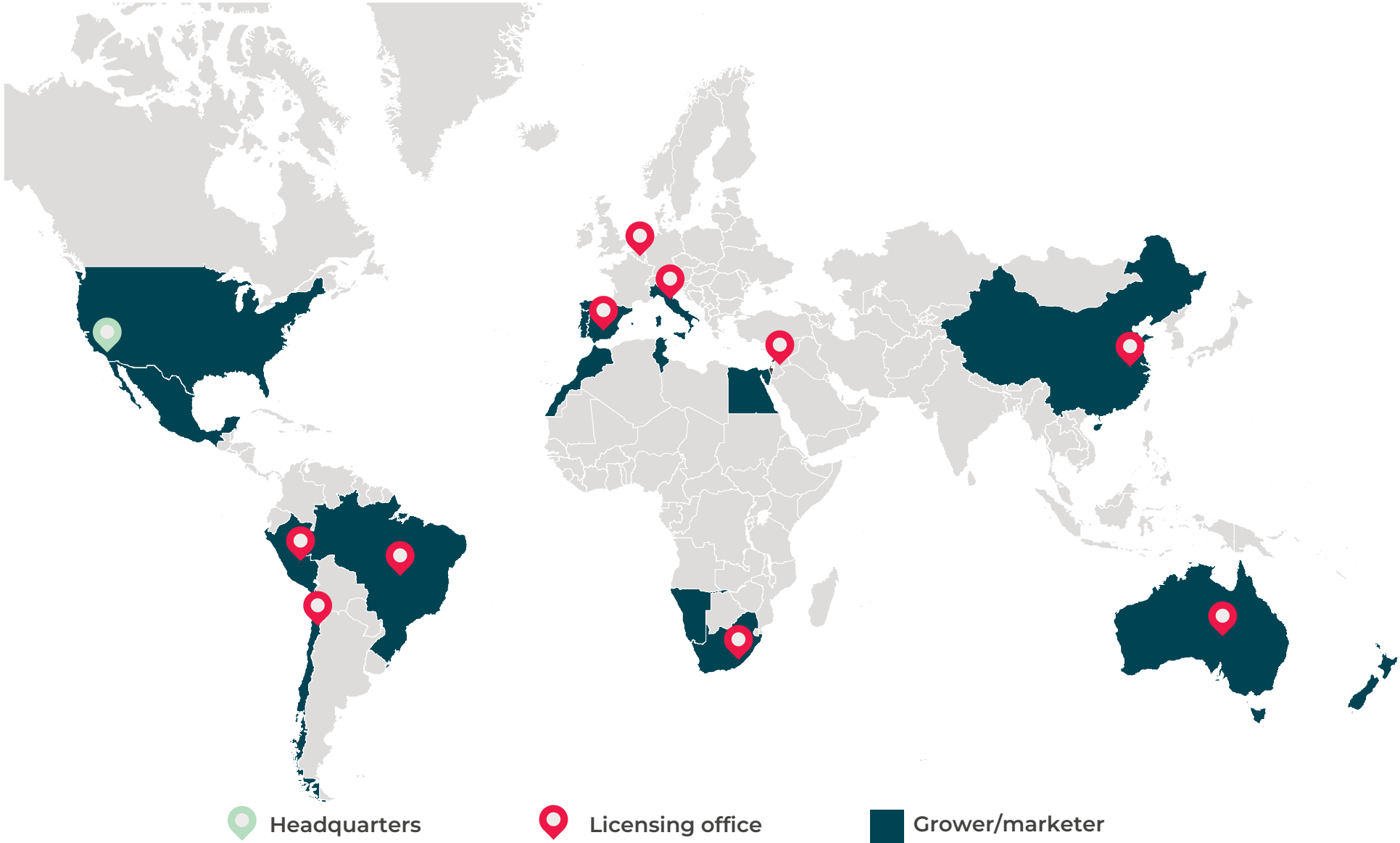
Supporting grower success with tailored, onsite support through an in-house network of agronomists



Sun World collects a predictable, recurring annual royalty as a portion of grower's sales as a fee for use of intellectual property and associated enforcement, agronomic support, and trademark use



SUN WORLD'S GLOBAL SCALE & MARKET PRESENCE



+3,000
growers

+210
marketers

17
countries

11
*regional /
licensing offices*

+870
*plant patents
& applications*

PORTFOLIO OF WELL-KNOWN VARIETIES

Sun World continues to bring Best in Class varieties to market

Table Grapes



Citrus



ARC Nadorcott



Leanri



Nadorcott

Stone Fruit



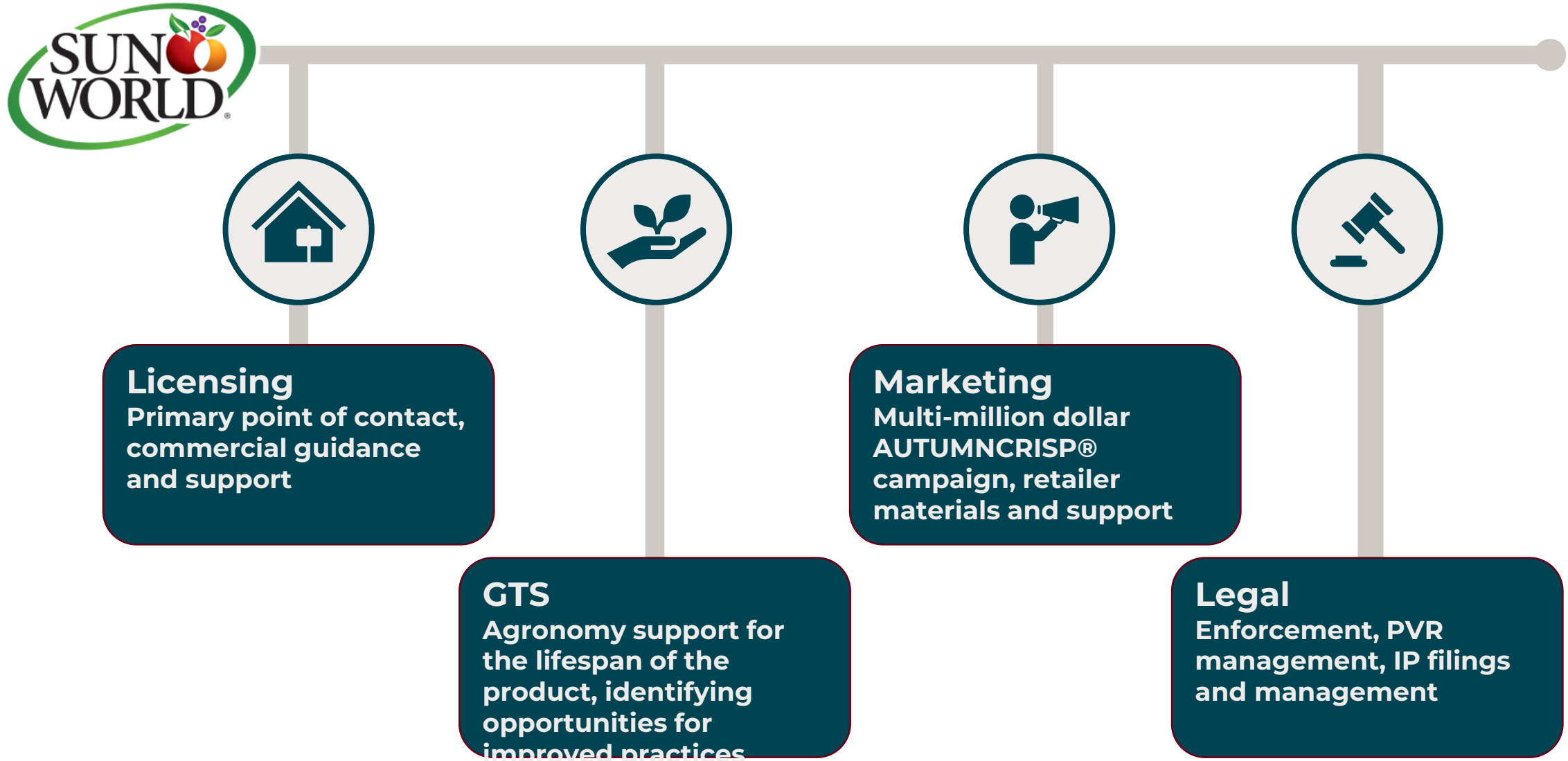
Mango



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Suite of services and support to growers for the lifespan of the product



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- **Integration of immersing farmers into mainstream citrus production in South Africa, has been hampered by several factors.**
- **Some of these factors include finance, technical and marketing expertise.**
- **To mitigate this, and contribute to the integration of immersing farmers, Sun World will be offering BEE terms to qualifying farmers**
- **Our goal is to facilitate access to premium genetics and contribute to grower success. The offer is for premium varieties (ARCCIT9/Nadorcott LS and RHM) which have proven success in South Africa**
- **This model is in line with the CGA 260 vision, that BEE growers should reach 50 Million export cartons**
- **To date Sun World has supported more than 100 Ha of plantings of SW varieties with qualifying growers using this offer**

QUALIFYING GROWER/COMPANY CRITERIA

Sun World Business Model

- **Authorised Sun World Nurseries**
- **Authorised Sun World Distributors**
- **Compliance with Sun World contracts and variety specifications**

Ownership

- **More than 50% black-owned.**
- **Must present official company registration documents**
- **Copy of the share registers**

Solvency or viability

- **The grower/company must be solvent and have a viable operation.**
 - **latest audited financial statements.**
 - **Tax compliant**

BBBEE

- **BBBEE Certificate**

- **Sun World has a dedicated GTS team that offers technical support to Sun World varieties**
- **Sun World GTS team will support the CGA GDC extension officers in supporting the Sun World varieties through provision of technical guidelines and information**
- **Sun World is looking at making a contribution to the CGA GDC to facilitate this knowledge and technical transfer, so growers feel supported with the Sun World varieties**
- **CGA GDC Extension Officers can engage with Sun World GTS team to learn and be able to advise on Sun World varieties**

Premium varieties Terms

ARCCIT9 Terms

- Propagation fee - \$6 per tree
- FOB annual fee – 3,05% Free on Board per carton of fruit exported payable by Licensed Exporter
- Terms
 - 50% one month prior to intended date of budding (propagation fee)
 - 50% 4 years after planting

RHM Terms

- Propagation fee R70 per tree
- FOB annual fee – 3,05% Free on Board per carton of fruit exported payable by Licensed Exporter
- Terms
 - 50% one month prior to intended date of budding (Propagation fee)
 - 50% 4 years after planting

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Premium mandarins



GENERAL INFORMATION

Parentage	Induced mutation of Nadorcott
Origin	ARC-ITSC, Addo, South Africa
Status	Commercial *
True-to-Type status	Confirmed at the Citrus Foundation Block

RELATIVE INTERNAL QUALITY TESTS

	Nadorcott	Nadorcott A9	Nova
Juice%	50 – 60	50 – 60	48 – 52
Brix*	11 – 15	11 – 15	11 – 14
T.Acid%	0.8 – 1.5	0.8 – 1.5	0.7 – 1.3
Brix/TA Ratio	10 – 15	10 – 15	10 – 17



TREE CHARACTERISTICS

Growth habit	Trees are upright growing, vigorous and precocious; without thorns
Rootstocks used to date	Carizzo citrange, C35, MxT, Troyer, Swingle citrumelo, Benton and X639
Alternate bearing	Crop load should be managed to minimise alternate bearing
Alternaria alternata susceptibility	Very tolerant



FRUIT CHARACTERISTICS

Fruit size	Calibres 3 – 1X (55 – 68 mm)
Fruit shape	Oblate with occasional slight neck
External appearance	The rind is smooth and deep-orange at maturity. Easy peeling with low rind oil content
Internal appearance	The albedo has a slight pink colouration, and the flesh is a brilliant brightorange, with an open core
Seed	When planted in mixed blocks, the seed content varies between 0 and 0.04 seeds in the southern areas of South Africa, and between 0.1 and 1.5 seeds in the northern areas; when planted in solid blocks, it is expected to be virtually seedless.
Cold sterilisation and storage	Fruit responds well to cold sterilisation and storage

RIPENING CALENDAR (Southern Hemisphere)





- Upright & vigorous.
- Mid-May to Late June (Queensland Australia).
- Medium to Large sized fruit.
- Slightly pebbly rind with deep orange-red colour.
- Easy to peel.
- Naturally, low acids and high sugars, which does not affect shelf-life.



Royal Honey Murcott (RHM)

Mid-maturing Mandarin Hybrid

General Information

Parentage	Natural mutation discovered in Ellendale orchard
Origin	Queensland, Australia
Status	Commercial* (See status descriptions at www.citrogold.co.za)
True-to-Type	Field Tested True-to Type in 2016. Confirmed at the CFB in 2019.

Average Internal Quality

	RHM (Hot Sub-trop climatic region) *Not recommended commercially in this area, due to low acid	RHM (Warm Sub-trop climatic region)	RHM (Mediterranean climatic region)
Juice%	50 – 67	49 – 65	48 – 61
°Brix	11.5 – 14	11 – 13	10 – 12
Total Acid%	0.4 – 0.7	0.5 – 0.7	0.6 – 0.8
Brix/TA ratio	16.4 – 35	15.7 – 26	12.5 – 20

*When RHM trees are still young, the total acid percentage may be low, improving as trees mature.





RHM
MANDARIN



Thank you

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